

International Ship Electrical and Engineering Service Association (I.S.E.S.) Limited



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INFORMATION TO PROSPECTIVE MEMBERS

1. GENERAL DESCRIPTION

On the 1st March, 1996, the Association amended its` name from International Ship Electric Service Association (I.S.E.S.) Ltd to International Ship Electrical and Engineering Service Association (I.S.E.S.) Ltd, thus enabling it to broaden its` base of activities.

The object of the Association, which is now in its` 47th year, is to unite a quality worldwide service network of companies specialising in repair, service or manufacture of all forms of marine related equipment.

The ISES Association is an organisation whose members have all been carefully selected to ensure that the Association maintains a very high level of dedicated and specialised expertise to ensure customer satisfaction wherever in the world they are called upon to provide a service.

2. CLASS OF MEMBERSHIP

The Association has two classes of membership as follows:

- 2.1 Member
- 2.2 Affiliate Member

3. MEMBERS

Members provide Shipowners, Shipmanagers and Operators with competent service and repair facilities for all plant, equipment and machinery, including electrical repairs and rewinds, electronic repairs, navigation and communication systems, engine repairs, mechanical repairs with full workshop capability, hydraulic and pneumatic system repairs and refrigeration/air conditioning system repairs.

4. AFFILIATE MEMBERS

Affiliate Members are manufacturers or suppliers of equipment or materials in the electrical, mechanical, electronic and specialised marine related fields.

5. ISES PUBLICATIONS

5.1 The Association publishes its own magazine, ISES News, which is circulated to over 5,000 technical staff in shipowners, managers and operators offices worldwide.

The magazine is available to all members to subscribe editorial about their activities, new developments in their business or products which will attract the attention of technical managers and engineering/electrical/electronic superintendents who receive the magazine. There is no charge to members who subscribe editorial.

5.2 The publication is financed entirely on the revenue from advertising at rates which are very much less than in international magazines. A copy of our current advertising rate sheet can be obtained upon request to the Secretariat.

5.3 A copy is available as a pdf on the Association's website.

6. ISES MARINE SERVICE GUIDE

6.1 The Association's directory of members gives concise information with addresses, day and night telephone numbers, fax numbers and e-mail addresses.

6.2 A full explanation of the services provided by each member is given in the directory.

6.3 Service and sales representations are also listed.

6.4 There is a modest Annual Levy for all members to meet the cost of printing and mailing of approximately £130.00.

6.5 At a modest cost, members can insert their logo in their company entry and/or a quarter page advert at the back of the Guide.

6.6 A copy is available as a pdf on the Association's website.

7. WEBSITE

The Association has a website (www.isesassociation.com) which includes all members' details, a Members Only section, Marine Service Guide as a pdf, I.S.E.S. News as a pdf, e-mail reply form to a member or the Secretariat and a "hot-link" to a member's home page.

The Website does not incur any additional cost to a member.

8. SPARE PARTS SERVICE

An important aspect to shipowners, shipmanagers and ship operators is the fact that our members not only co-operate with each other in many ways, but also assist specifically in the quick delivery of spares from makers in their own country. This is valuable ISES service from members in the traditional manufacturing areas such as Europe, U.S.A., Korea and Japan to ISES members located in countries

where they depend on imported material and equipment. This is a good case of who you know is better and more effective than what you know when it comes to obtaining spare parts quickly.

9. VOYAGE REPAIRS

ISES members provide technicians to travel with a ship to carry out repairs, maintenance or installations on the move. To ensure the continuity of this service, ISES members co-operate with each other for the supply of materials and additional labour - the keynote throughout ISES being quality worldwide services. (En-voyage work is not obligatory to members)

10. MARKETING ISES

From time to time the Secretary General makes visits to areas where there are concentrations of ships` owners, managers and operators to familiarise them with the functions and services available from the ISES worldwide network.

11. THE ISES SECRETARIAT

11.1 The Association has a permanent Secretariat which all shipowners, shipmanagers and ship operators are welcome to use as a channel for obtaining service from ISES members. This is useful if there are queries that can be answered in advance.

11.2 The Secretariat will always refer specific requests for service to an ISES member where an owner's ship is calling and needs urgent attention.

11.3 The Secretariat assists its members to obtain payment of overdue invoices from ship operators.

11.4 All members are free to seek the assistance of the Secretariat for confidential information about the integrity of ship operators who have requested their service.

11.5 Members ask the Secretariat for assistance in tracing manufacturers of marine equipment and to obtain technical information needed as part of their day-to-day work.

11.6 Members receive newsletters from the Secretariat to keep them advised on matters of interest and importance in ISES.

12. THE ANNUAL GENERAL MEETING

The ISES Association occasionally holds its` Annual General Meetings in a port where shipowners/shipmanagers are based and they are then invited to a technical seminar and a buffet. There is a modest Annual Presentation Evening Levy for all members to cover the total cost of the seminar/buffet.

The A.G.M`s are of value to Delegates who have an opportunity to discuss networking and business co-operation with their partners in ISES, apart from routine Association's matters. Time is reserved for the presentation of papers/workshops on subjects of interest to members.

13. THE ISES MAILING LIST

Our mailing list is in many cases superior to the latest international directories because of up-to-date information provided by our members in various countries.

14. ANNUAL SUBSCRIPTIONS

This varies according to the class of membership, which is decided by the Board of Directors once they have studied the questionnaire, however from 1st March 2006 there are only two classes of membership. For the current fiscal year they are as follows:

	2009/2010
New Members 1st Year only	£ 950.00
Members	£1,950.00
Affiliates	£ 820.00

The Association's financial year commences on 1st March and upon receipt of an invoice subscriptions should be paid immediately in a single instalment.

These subscriptions are in Pounds Sterling.

15. MEMBERSHIP APPLICATION

A repair/service company who wishes to apply for membership is requested to complete our Questionnaire. Application for Affiliate membership does not require the completion of the Questionnaire. Instead, a letter to the Secretariat requesting admission into this class, with supporting details about the nature and extent of the business, together with details of a recognised Quality Accreditation system and brochures which can be studied by the ISES Board of Directors.

16. MEMBERS AND ASSOCIATE MEMBERS SERVICE EXCLUSIVITY

Appointment as a Member of I.S.E.S. is normally exclusive to the port nominated in the country where the company operates their own facilities and for the services that they provide. The Directors will not appoint another company in the same port that provides similar services to that of an existing Member unless that Member agrees, but could appoint a company which provides services that the Member does not provide.

We will be happy to answer any questions and look forward to your reply.

THOMAS S CASH
SECRETARY GENERAL